



**GLOBAL PERSPECTIVES MATCHING  
WITH GLOBAL DEMANDS**

## ABOUT US

Alkoc Group, with its long years of experience in the sector and entrepreneurial spirit, operates first class vessel management for different types of vessels such as bulk carriers, tankers, container ships, MPP, PSV, LPG, LNG and FSRU vessels.

Having gathered the other companies of the group under a single roof at this point, Alkoc Group is moving towards its goal of taking its place in the global market with its services developed for all components of the maritime sector.

New building for 4 tankers  
(at Chinese Shipyard)

27 Ship Management

Survey services for  
foreign shipowners

Total of 2 HR offices, one in  
Istanbul and one in Batumi

# OUR SERVICES





# ALKSHIPS



ONE STOP **MULTIPLE SOLUTIONS**

## ABOUT US

Motivated, ambitious and talented individuals are crucial for Alkships' continued success. Our management team has expert knowledge in all aspects of dry bulk, MPP, oil & gas sector. Backed by extensive experience in maritime industry, the team's top priorities are maintain the outstanding condition of related projects, and to offer reliable personalized services to our customer base around the world.



# ALKSHIPS

We build long term partnerships based on integrity, excellence and passion.

# Global Services.



# MANAGEMENT CAPABILITIES

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**01.** Oil & Chemical Tankers

**03.** Bulk Carriers

**05.** General Cargo Vessels

**07.** Seismic Research Vessels

**02.** LPG, LNG, FSU, FSRU

**04.** Container Vessels

**06.** River & Sea Vessels

**08.** MPP, PSV, AHTS, Chase Vessels,  
Jack Up Barge, Drilling Rig

## **PN MANAGERS HAVE DEEP EXPERIENCE ABOUT RELATED DIVISIONS**







# PROJECT MANAGEMENT

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- Newbuilding Contract Negotiations
- Legal & Commercial Support
- S&P • Shipyard Selection & Audite
- Newbuilding Site Supervision
- Contract & Spec Review, Plan Approval
- Ship Inspections Survey
- Drydocking Management
- 3D Engineering



# TURNKEY SOLUTIONS

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- Technical Management
- Fund Management
- Crew Management
- Purchasing & Logistics & Repair Services
- Procurement & Exclusive Agency
- Bunkering & Lub. Oil Supply
- Cost Control & Financial Reporting
- Lay-Up Management
- Insurance Consultancy, Due Diligence
- Operations & Post Fixtures
- Commercial Advisory Services
- Marine & Offshore Solutions
- Technical Consultancy
- Green Energy Management





◆ WE PROVIDE TAILOR MADE  
SOLUTIONS FOR THE CUSTOMERS

## ABOUT US

As 'Alkmar Agency' we can arrange for personnel to be greeted at the airport, transit visa services (immigration, customs and visa clearance), arrange accommodation, safe, reliable and fast transfer to ensure personnel to embark the vessel and again personnel leaving from the vessel. Providing 24/7 service to your ship during the shipyard process and strait passages. With our expert team in the field, all the services required at the point of service are provided by our institution.

Our main focuses is all aspects of shipping agency with particular specialization to Istanbul, Dardanel Straits, Dry-Docking and Newbuildings.

Services we can provide:

- Crew change formalities with port and local authorities.
  - Delivery of CTM & Documents to vessel.
  - Letter of invitation, processing transit visas / e-visa
  - Shipyard Berthing&Unberthing Operations
  - Shifting Operations
  - Hospitals/ medical examinations/ PCR tests / Vaccine
  - Certificate Renewal
  - Loading / Discharging Operations
  - Motorboat Service
  - Tugboat Service
  - Supply Operations
  - Bosphorus and Dardanells passages
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- Carrying out our customer satisfaction-oriented service quality to a higher level every day, and to realize the global marine with quality standards.
  - Providing safe, efficient and cost-effective service. Being honest and responsible in all kinds of activities. By providing the most suitable working environment, to increase the quality of life of the employees and their contributions.
  - To create a business model to add more value to partners.
  - Aiming to be the best, if not the biggest in the world.



- To provide the best quality service to the ship, shipowner and customer.
- Maintaining a long-term business relationship with all stakeholders.
- To meet the wishes of the seafarers and the needs of the shipowners in accordance with national and international legislation and on the basis of scientific criteria.
- To ensure the safety of the personnel and the environment by providing the highest quality.



**ALKSAT**

◆ GLOBAL ACCESS TO THE **INTERNET SERVICES**

## ABOUT US

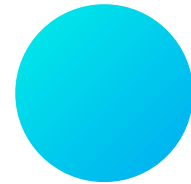
ALKSAT is a provider that supplies ships with satellite communication services for Internet connectivity and telephony. We also provide all necessary equipment for service utilisation, their installation, maintenance and repair services in and out of Turkey.

**ALKSAT, sells services of Intelsat who has the biggest digital communication satellite fleet in the world.**



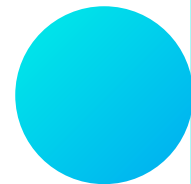


## ALKSAT TECHNOLOGIES



- Satellite communications;
- K Band
- L Band
- S Band

## VALUE ADDED SERVICES



- Wifi
- SIP
- Firewall
- Application Proxy
- Traffic shaping and control
- Antivirus

# ALKSAT'S SERVICES

## V-SAT

We are providing services from Intelsat's FLEX services that is being generated by using 145 footprints of 16 satellites from Intelsat's fleet. We can utilise antennae from 45 cm. To 1 m. for services from 1 Mbps to 10 Mbps, mostly quota free packages. We can develop out of tariff special service models for extraordinary cases depending on requirement profiles. While Internet, VoiceLAN, simple security and traffic shaping services are basic service items in our portfolio, we also provide several value added services from mail optimisation to extra security services.

Main supplier → Intelsat

Regional distributor → WorldLink

Coverage → Global

Target Market → International Shipping Sector

# ALKSAT'S SERVICES

## INMARSAT

We are providing services from Inmarsat Fleet's Broadband services of various quota models.

Main supplier → Inmarsat

Regional distributor → WorldLink

Coverage → Global

Target Market → International Shipping Sector

## ALKSAT'S SERVICES

### VARIOUS TELECOMMUNICATION SERVICES

We are providing Iridium communication services from Openport and Certus packages,

We are providing Inmarsat-C services to Liberia, Panama, Marshall Islands registered ships.

We are providing Iridium GMDSS services to Antigua&Barbuda, Australia, Bermuda, British Virgin Islands, Canada, Curacao, Cayman Islands, EU/EEA (except Iceland), Gibraltar, Isle of Mann, Liberia, Marshall Islands, New Zealand, United Kingdom and USA registered ships.

We are providing Echosat S Band services to vessels using Mediterranean, North Sea, Marmara, and European river routes.

# ALKSAT'S SERVICES

## VALUE ADDED SERVICES

Shipmail, is a mail optimisation service, we especially recommend to FBB and similar low quota services' users, that prevents several unnecessary traffic components to use extra capacity.

Shipsecure is a cyber security enhancement service for FLEX customers that hardens ship network against attacks from Internet via a centrally managed security structure with active/reactive security components.

GTMail is an alternative mail optimisation service we can provide to our customers.

We can provide several VAS options based on enquiries from our customers.



# Installation, Service, Maintenance and Repair Services

We can provide installation, field support, maintenance and repair services to our customers in any Turkish port or shipyard. We can also provide services in USA, Cyprus, Panama, Egypt, Georgia, Singapore, China, India and several neighbouring countries upon request by our customers.

Devices we support and including but not limited to:

- KNS and Intellian antennae
- iDirect modems
- ShipSat management devices
- WiFi APs
- SIP phones
- Cisco Network hardware
- Peplink hardware
- Iridium terminals
- Mini firewalls
- Cabines and UPSes

GLOBAL ACCESS TO THE **INTERNET SERVICES**



**ALKSAT**

**CONTACT US**



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**ALKOC**  
group

